



SALES SUPPORT TEAMS

They are the team of individuals that will assist you in presenting the platform to your prospects. Once you schedule an appointment with one of our Product Specialists, all that's left for you to do is introduce us on the presentation call and they will take it over from there. That's right, we conduct the presentation for you(at no additional cost to you) and sell the website on your behalf!

EXPECT THEM TO:

- Conduct a thorough, customized presentation for your prospect via an online demo
- Ask data mining questions to determine the most important features of the platform to demonstrate
- Build rapport
- Negotiate the price
- Follow-up with your prospects until they purchase or request to be removed from our list
- Follow-up with you to keep you abreast of the progress of your sale
- Close the sale

DON'T EXPECT THEM TO:

- Travel to your prospect and present the platform in person
- Design the site for your client
- Provide Technical Support for your client(Please contact our Customer Care team for assistance)
- Be available 24/7. Although we are open 24/7, this team does not work 24/7